



■ ■ RICHARDS CARDINAL
■ TÜTZER
■ ■ ZABALA ZAEFFERER



CORPORATE M&A

Introduction


We are pleased to present this brochure, which highlights Richards, Cardinal, Tützer, Zabala & Zaefferer' capabilities and experience in corporate and transactional matters. It also outlines our expertise across related practice areas that are integral to providing comprehensive legal solutions.

This document is not intended to be exhaustive, but rather to serve as an introduction to our corporate practice and the value we bring to our clients.

At Richards, Cardinal, Tützer, Zabala & Zaefferer, our goal is to deliver high-quality, efficient, and cost-effective legal services tailored to each client's specific needs. We hope you find this overview both informative and reflective of our commitment to excellence.

About us

Richards, Cardinal, Tützer, Zabala & Zaefferer is a leading full-service law firm with a strong presence across Latin America and a growing international reach. We provide comprehensive legal services and strategic advice to both domestic and multinational clients, helping them navigate complex business, regulatory, and cross-border challenges.



Our clients include major corporations, financial institutions, government entities, family offices, and high-net-worth individuals. As trusted advisors, we combine deep legal expertise with a practical, business-oriented approach to deliver effective, results-driven solutions.

Recognised for our excellence in Corporate, M&A, Dispute Resolution, TMT, Data Privacy and Regulatory matters, Richards, Cardinal, Tützer, Zabala & Zaefferer is consistently ranked among the region's top law firms by leading legal directories. Our multidisciplinary teams work seamlessly across practice areas and jurisdictions, ensuring clients receive clear, agile, and forward-thinking counsel.

With decades of experience and a culture of innovation, we pride ourselves on understanding the cultural, economic, and legal nuances that shape our clients' industries. We are committed to providing cost-effective legal services with full transparency, offering exceptional value without compromising quality.

At Richards, Cardinal, Tützer, Zabala & Zaefferer, we don't just provide legal advice — we build lasting partnerships based on trust, excellence, and strategic insight.



Our Corporate / M&A Practice



At Richards, Cardinal, Tützer, Zabala & Zaefferer, our Corporate and M&A team advises both domestic and international clients — from privately held businesses to large public corporations — on a wide range of corporate transactions and strategic investments.

Our experienced, multidisciplinary lawyers work seamlessly to deliver high-quality legal and strategic advice, supporting clients in major mergers and acquisitions as well as in their day-to-day corporate matters and long-term growth initiatives. Whether guiding entrepreneurs through a sale or assisting multinational groups with complex cross-border deals, we are committed to helping our clients achieve their strategic goals efficiently and effectively.

We believe in building lasting relationships and developing a deep understanding of each client's business and industry sector. Our team has extensive experience managing sophisticated, multi-jurisdictional projects, and our partners are actively involved in leading negotiations and ensuring exceptional execution at every stage.

A distinctive strength of our practice lies in the added value we bring to each transaction. Drawing on the firm's expertise across complementary areas — including banking and finance, tax, real estate, and dispute resolution — we provide clients with a holistic and integrated approach to every deal.

Our Corporate and M&A practice also advises on a broad range of related matters, including:

- Company formation and corporate structuring
- Shareholder and investment agreements
- General corporate governance and advisory work
- Corporate reorganisations and restructurings
- Initial public offerings (IPOs) and management buyouts (MBOs)
- Private equity and acquisition finance
- Capital markets and securities regulations
- Shareholder disputes and exit strategies
- Public offers, takeovers, and corporate compliance

At Richards, Cardinal, Tützer, Zabala & Zaefferer, we combine technical excellence with commercial insight — ensuring our clients receive pragmatic, forward-looking solutions that drive their business succe



Recent M&A transactions

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Other key departments

TMT – Telecoms, Media & Technology, Data Privacy

Our TMT team provides guidance on telecommunications, media, technology, and digital sectors. We specialize in data protection, privacy compliance, licensing, software and technology agreements, e-commerce, and emerging regulatory matters in the digital economy.

Banking, Financial Law & Fintech

We provide comprehensive advice on banking, finance, and fintech matters, including acquisition and project finance, capital markets, and innovative financial solutions. Our team combines technical expertise with deep knowledge of regional and international markets to support complex transactions and strategic initiatives.

International Trade & Customs

Our specialists help clients navigate cross-border trade, customs regulations, and compliance obligations, ensuring smooth international operations while mitigating risk.

Compliance, Investigations & Cybersecurity

We advise companies on regulatory compliance, internal investigations, anti-corruption measures, and data protection. Our practical, proactive approach helps clients anticipate and manage legal, regulatory, and reputational risks.



Antitrust & Competition Law

We guide clients through antitrust and competition matters, including merger control, compliance programs, and litigation before regional authorities. Our team ensures transactions are structured strategically while protecting long-term business interests.

Consumer Protection

We assist companies in complying with consumer protection regulations, managing product liability, advertising compliance, and regulatory disputes, balancing legal assurance with commercial objectives.

Family Law, Wills & Probate

We provide strategic guidance on succession planning, wills, probate, and estate management, helping families and individuals protect and transfer wealth efficiently and securely.



Restructuring & Insolvency

We assist clients with corporate reorganizations, debt restructuring, insolvency proceedings, and strategic recovery solutions, aiming to protect value and support business continuity.

Employment Law & Social Security

We counsel employers and employees on labor and social security matters, including contracts, remuneration, collective agreements, compliance, and dispute resolution, ensuring practical, forward-looking solutions.

Litigation & Arbitration

Our experienced litigators represent clients in civil, commercial, and administrative disputes, blending strategic advice with procedural expertise to achieve optimal outcomes.

Intellectual & Industrial Property

We protect and manage our clients' intellectual and industrial property, including trademarks, patents, copyrights, licensing, and technology agreements, aligning IP strategy with business goals.

Administrative & Public Law

We advise on regulatory compliance, public procurement, administrative disputes, and interactions with governmental authorities, helping clients navigate complex legal frameworks.

Real Estate & Construction

We advise on property acquisitions, development projects, leasing, financing, and construction agreements. Our approach combines legal expertise with commercial insight to deliver practical solutions for complex real estate matters.

Tax

Our tax practice offers tailored advice on corporate structuring, employee remuneration, estate planning, and tax dispute resolution, ensuring solutions that are both effective and commercially sound.



■ WE ARE RECOGNIZED

CHAMBERS
— AND PARTNERS —

 **LATIN
LAWYER**

The
**LEGAL
500**

RICHARDS / CARDINAL / TÜTZER / ZABALA / ZAEFFERER

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We have been recognized for more than a decade by international rankings:

Chambers & Partners - Band 4

The Legal 500 - Tier 5

Latin Lawyer





TEAM

JORGE E.
TÜTZER



MATÍAS
ZAEFFERER



SEBASTIÁN R.
BORTHWICK



HERNÁN D.
CAMARERO



MARIANA
VÁZQUEZ



XIMENA
SUÁREZ



ROMINA
MIDAGLIA



MATÍAS H.
CORBO



OUR TEAM

Led by experienced professionals, our team combines deep industry knowledge with practical legal insight, delivering tailored, commercially focused solutions while building lasting partnerships based on trust and excellence.

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